

50-72 LIBERTY STREET, LLC: COST-BENEFIT ANALYSIS

PREPARED ON OCTOBER 15th, 2024

PREPARED FOR THE CITY OF NEWBURGH INDUSTRIAL DEVELOPMENT AGENCY





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EXECUTIVE SUMMARY

The City of Newburgh Industrial Development Agency (the "Agency") received an application for financial assistance from 50-72 Liberty Street, LLC (the "Applicant") related to a proposed project located at 50-72 Liberty Street in the City of Newburgh (the "Site"). The proposed project includes the construction a mixed-income, mixed-use development that includes a total of 145 units of affordable, workforce, and market-rate housing, and up to 11,000 square feet of retail space on 1.3 acres of land (the "Project"). The Agency requested an economic and fiscal impact analysis from MRB Group to assess the benefits and costs of the Project on the City of Newburgh (the "City") and other jurisdictions as part of the Agency's deliberations.

MRB Group assessed the Project for both one-time construction impacts and ongoing impacts of operations. The economic impacts considered in this analysis include direct and indirect changes to jobs, wages, and sales associated with the construction of the mixed-use building. There will also be ongoing economic impacts associated with the new household spending and the anticipated employment at the proposed Site. The fiscal impacts of the Project include one-time and ongoing new tax revenue as well as the presumed costs of the financial assistance under consideration by the Agency.

Using an estimate of locally-sourced labor and materials, we were able to assess the one-time economic impact. The construction phase of the Project will produce approximately 148 direct, on-site local construction jobs and 10 indirect jobs. Combining direct and indirect impacts, the construction phase of the Project will create 158 jobs that generate \$7.4 million in wages. Using anticipated annual spending habits of the Site's residential tenants and on-site employment estimates provided by the Applicant, we estimate the operations of the Site will result in 52 jobs earning \$2.5 million in wages on an annual basis.

Summary of Economic Impacts				
Direct Indirect Total				
Construction Jobs	148	10	158	
Construction Wages	\$6,719,907	\$646,688	\$7,366,595	
Ongoing Jobs	41	11	52	
Ongoing Wages	\$2,040,384	\$447,770	\$2,488,153	



In terms of fiscal benefits, we estimate that that County will benefit from additional, one-time sales tax revenue of \$48,343 associated with the construction wages earned during the construction phase of the Project. Upon completion of the Project, we estimate the County will benefit from additional sales tax revenue of \$259,463 over the 32-year PILOT term related to the new wages being earned from ongoing jobs and \$752,512 related to residential tenants spending locally. Under the proposed PILOT terms, we estimate the

Summary of Fiscal Benefits, Local Government				
Source	Total			
Sales Tax, Construction, One-time	\$48,343			
Sales Tax, Operations, 32 Years	\$259,463			
Sales Tax, New Household Spending, 32 Years	\$752,512			
Increase in Property Tax Revenue, 32 Years	\$4,397,467			

Source: Lightcast, Applicant, MRB

Project will generate an increase of \$4.4 million in additional property tax revenue over the current taxes for the County, City, and school district.

In terms of fiscal costs of the Project, the Applicant has requested a sales tax exemption and a mortgage recording tax exemption. The estimated cost of the sales tax exemption is \$1.4 million, the local portion of which is \$625,000. The cost of the mortgage recording tax exemption is \$650,000, the local portion of which is \$309,524.

The proposed PILOT schedule includes net total exemptions of \$10.8 million over 32 years based on a 2% escalation rate.

Summary of Exemptions, Local Government			
Total			
\$625,000			
\$309,524			
\$10,758,275			

Source: Lightcast, Applicant, MRB



INTRODUCTION

The City of Newburgh Industrial Development Agency received an application for financial assistance from 50-72 Liberty Street, LLC related to a proposed project located at 50-72 Liberty Street in the City of Newburgh. The proposed project includes the construction a mixed-income, mixed-use development that includes a total of 145 affordable, workforce, and market-rate housing, and up to 11,000 square feet of retail space on 1.3 acres of land. The Agency requested an economic and fiscal impact analysis from MRB Group to assess the benefits and costs of the Project on the City of Newburgh and other jurisdictions as part of the Agency's deliberations.

MRB Group assessed the Project for both one-time construction impacts and ongoing impacts of operations. The economic impacts considered in this analysis include direct and indirect changes to jobs, wages, and sales associated with the construction of the mixed-use building. There will also be ongoing economic impacts associated with the new household spending and the anticipated employment at the proposed Site. The fiscal impacts of the Project include one-time and ongoing new tax revenue as well as the presumed costs of the financial assistance under consideration by the Agency.



ECONOMIC IMPACT ANALYSIS

The Project would have economic impacts on the County and City in several ways. Economic impacts include one-time effects on jobs, earnings and sales during the construction phase of the Project, which we estimate for the entire County. It also includes ongoing impacts related to new household spending and operations of the Project, which we estimate for the City.¹

Methodology

Both one-time, construction-phase impacts and ongoing, operation-phase impacts have "Direct" and "Indirect" components. For the construction phase:

- Direct jobs, wages, and sales are those that occur on-site related to labor and materials used in the construction of the Project.
- Indirect jobs, wages, and sales are those caused by the Direct impacts, and result from business-to-business purchases (e.g. a contractor buying a piece of equipment from a dealer) and from employees spending a portion of their wages locally.

For the operation phase:

- Direct jobs, wages, and sales are those jobs created from the operations of the Project (e.g., on-site employment of a maintenance person) and from new household spending occurring as a result of the Project.
- Indirect jobs, wages, and sales are those caused by the Direct impact, such as business-to-business purchases (e.g. a grocery store serving the new households buying goods from a distributor) and employees of such businesses spending a portion of their wages locally.

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¹ By their nature, construction-related impacts tend to be somewhat more diffuse, which is why we report them as County-level impacts. City-level impacts are measured based on ZIP code 12550, which is the closest approximation available of the City. A map of ZIP Code 12550 in relation to the City's boundaries is included in the Appendix.



Data Note

To estimate the Direct and Indirect impacts, MRB Group employs the Lightcast² economic modeling system. We used data from the Applicant and publicly-available and proprietary data sources as inputs to the Lightcast modeling system. Where needed, we adjusted the Lightcast model to best match the Project specifics. We then reported the results of the modeling.

Construction Phase

The Applicant provided estimates of the construction spending that would occur locally (i.e. in-County). Over the construction period, the Applicant estimates that \$11.6 million with be spent on local labor and \$5.8 million on local materials for a total of \$17.4 million in local spending. We used the \$17.4 million local spending level (direct "Sales" in the table) as the input into the Lightcast economic modeling system, assigning the County as the geography of study. We estimate that \$17.4 million in local spending will create 148 direct jobs and direct earnings of \$6.7 million. When coupled with the indirect impacts shown below, the total economic impact of the construction of the Project will be 158 jobs, \$7.4 million in earnings, and \$19.2 million in total sales.

Local Construction Spending		
Local Spen		
Labor	\$11,587,584	
Materials \$5,793,		
Total Local Spend \$17,381,3		

Source: Applicant, MRB

Economic Impact of Construction Phase, One-Time					
Direct Indirect Total					
Jobs	148	10	158		
Earnings	\$6,719,907	\$646,688	\$7,366,595		
Sales \$17,381,376 \$1,859,330 \$19,240,706					

² Lightcast, formerly "Economic Modeling Systems, Intl." uses data from the US Bureau of Labor Statistics, the US Bureau of Economic Analysis, the US Census, and other public data sources to model out economic impacts.



Operation Phase

Unlike the construction phase impacts, which were estimated at the County level to account for their dispersed nature, the operation phase impacts are estimated at the City level.³

Operation phase impacts are driven by two sources. The primary driver of operation phase impacts is "net new" household spending from the new units being brought to the market by the Project. The second source of operation phase impacts results from the employment on the Site.

The Project will bring 145 total housing units to the market, all of which we consider "net new." As shown in the table to the right, the Project incorporates a mix of affordable, workforce, and market-rate housing. The affordable and workforce units will have income restrictions that reserve units as shown in the table for residents earning a certain percentage of the Area's Median Income (AMI), which is \$114,800 for a family of four.

Unit Breakdown by Income Limit			
(% AMI)	Unit Count		
30%	8		
50%	47		
60%	50		
70%	11		
80%	11		
Market Rate	18		
Total	145		

Source: Applicant

Data from the Bureau of Labor Statistics' Consumer Expenditure Survey (CEX) estimates the annual spending of households for the baskets of goods and services shown in the tables on the following page. The Project's 145 units will attract households of different income levels that will likely have varying spending habits. To accommodate the different spending habits, we divided the 145 units into four spending baskets as shown in the tables on the following page. We also conservatively assume the 80% of household spending will occur locally.

³ The ZIP code included in the economic impact analysis is shown in Appendix A, and are compared to the City's boundaries.



Total New Household Spending (1/2)					
	Annual per HH Spend	% Spent Locally	# of Units	Total New Spending	
30% AMI					
Food	\$6,639	80%	8	\$42,490	
Household Furnishings	\$1,550	80%	8	\$9,920	
Apparel and Services	\$1,462	80%	8	\$9,357	
Transportation	\$6,942	80%	8	\$44,429	
Healthcare	\$4,114	80%	8	\$26,330	
Entertainment	\$1,914	80%	8	\$12,250	
Personal Care Products and Services	\$677	80%	8	\$4,333	
Education	\$1,370	80%	8	\$8,768	
Miscellaneous	\$881	80%	8	\$5,638	
Other	\$371	80%	8	\$2,374	
Total	\$25,920	80%	8	\$165,888	
50% - 60% AMI					
Food	\$8,110	80%	97	\$629,336	
Household Furnishings	\$1,941	80%	97	\$150,622	
Apparel and Services	\$1,258	80%	97	\$97,621	
Transportation	\$9,986	80%	97	\$774,914	
Healthcare	\$4,995	80%	97	\$387,612	
Entertainment	\$2,423	80%	97	\$188,025	
Personal Care Products and Services	\$734	80%	97	\$56,958	
Education	\$900	80%	97	\$69,840	
Miscellaneous	\$1,822	80%	97	\$141,387	
Other	\$483	80%	97	\$37,481	
Total	\$32,652	80%	97	\$2,533,795	

Source: Table 3104. Northeastern region by income before taxes: Average annual expenditures and characteristics, Consumer Expenditure Surveys, 2021-2022; MRB

Total New Household Spending (2/2)					
	Annual per HH Spend	% Spent Locally	# of Units	Total New Spending	
70% - 80% AMI					
Food	\$10,633	80%	22	\$187,141	
Household Furnishings	\$2,558	80%	22	\$45,021	
Apparel and Services	\$2,730	80%	22	\$48,048	
Transportation	\$12,109	80%	22	\$213,118	
Healthcare	\$5,681	80%	22	\$99,986	
Entertainment	\$2,916	80%	22	\$51,322	
Personal Care Products and Services	\$858	80%	22	\$15,101	
Education	\$961	80%	22	\$16,914	
Miscellaneous	\$1,011	80%	22	\$17,794	
Other	\$488	80%	22	\$8,589	
Total, Market-Rate Units	\$39,945	80%	22	\$703,032	
Market Rate					
Food	\$12,552	80%	18	\$180,749	
Household Furnishings	\$3,219	80%	18	\$46,354	
Apparel and Services	\$2,408	80%	18	\$34,675	
Transportation	\$15,442	80%	18	\$222,365	
Healthcare	\$7,317	80%	18	\$105,365	
Entertainment	\$3,695	80%	18	\$53,208	
Personal Care Products and Services	\$1,004	80%	18	\$14,458	
Education	\$1,796	80%	18	\$25,862	
Miscellaneous	\$1,451	80%	18	\$20,894	
Other	\$585	80%	18	\$8,424	
Total, Workforce	\$49,469	80%	18	\$712,354	
Total Spending			145	\$4,115,069	

Source: Table 3104. Northeastern region by income before taxes: Average annual expenditures and characteristics, Consumer Expenditure Surveys, 2021-2022; MRB



In total we estimate that the residential tenants of the Project's 145 units will spend \$4.1 million on the goods and services shown. Annual spending of \$4.1 million (see "Direct Sales" in table), corresponds to a direct impact of 27 jobs and earning \$1.4 million in earnings. Coupled with the indirect impacts, the total economic impacts of new household spending will be 32 jobs, \$1.6 million in earnings, and \$4.9 million in sales annually.

The second source of the Project's annual economic impact will be the on-site employment of the Project. The Applicant estimates two jobs associated with the residential management of the Site earning an average salary of \$75,000 annually. The Applicant also estimates 6 – 18 full time jobs earning an average salary of \$42,500 annually associated with the retail space. For purposes of this analysis, we use the midpoint of 12 jobs for the retail space.

Onsite employment of 14 jobs earning an aggregate of \$660,000 in earnings generates a total annual economic impact of 20 jobs, \$821,123 in earnings, and \$2.6 million in sales.

Economic Impact of New Household Spending, Annual				
	Direct Indirect Total			
Jobs	27	5	32	
Earnings	\$1,380,384	\$286,647	\$1,667,030	
Sales	\$4,115,069	\$746,987	\$4,862,055	

Source: Lightcast

Ongoing Employment at the Site				
Jobs Count Average Salary				
Residential	2	\$75,000	\$150,000	
Retail/Commercial	12	\$42,500	\$510,000	
Total	14		\$660,000	

Source: Applicant

Economic Impact of Onsite Employment, Annual				
	Direct	Indirect	Total	
Jobs	14	6	20	
Earnings	\$660,000	\$161,123	\$821,123	
Sales	\$2,164,416	\$422,920	\$2,587,336	



Combined Annual Economic Impacts

The table to the right displays the total annual economic impact of the Project including impacts of both new household spending and operations. The total economic impact of the Project will be 52 jobs, \$2.5 million in earnings, and \$7.4 million in sales annually.

Combined Economic Impact, Annual				
	Direct	Indirect	Total	
Jobs	41	11	52	
Earnings	\$2,040,384	\$447,770	\$2,488,153	
Sales	\$6,279,485	\$1,169,907	\$7,449,392	



FISCAL IMPACT ANALYSIS

The Project would also have a number of fiscal impacts as described below.

PILOT Schedule

The table to the right displays the Applicant's proposed PILOT schedule. The Applicant is proposing a 32-year term with a fixed payment of \$108,750 in the first year, escalated at 2% per year thereafter for the term of the PILOT. Under this PILOT schedule, the Project will generate \$4.8 million in property tax revenue over 32 years.

Year Year 1 Year 2 Year 3 Year 4 Year 5 Year 6 Year 7 Year 8 Year 9 Year 10 Year 11	\$108,750 \$110,925 \$113,144 \$115,406 \$117,714 \$120,069 \$122,470 \$124,920 \$127,418 \$129,966 \$132,566
Year 2 Year 3 Year 4 Year 5 Year 6 Year 7 Year 8 Year 9 Year 10 Year 11	\$110,925 \$113,144 \$115,406 \$117,714 \$120,069 \$122,470 \$124,920 \$127,418 \$129,966 \$132,566
Year 3 Year 4 Year 5 Year 6 Year 7 Year 8 Year 9 Year 10 Year 11	\$113,144 \$115,406 \$117,714 \$120,069 \$122,470 \$124,920 \$127,418 \$129,966 \$132,566
Year 4 Year 5 Year 6 Year 7 Year 8 Year 9 Year 10 Year 11	\$115,406 \$117,714 \$120,069 \$122,470 \$124,920 \$127,418 \$129,966 \$132,566
Year 5 Year 6 Year 7 Year 8 Year 9 Year 10 Year 11	\$117,714 \$120,069 \$122,470 \$124,920 \$127,418 \$129,966 \$132,566
Year 6 Year 7 Year 8 Year 9 Year 10 Year 11	\$120,069 \$122,470 \$124,920 \$127,418 \$129,966 \$132,566
Year 7 Year 8 Year 9 Year 10 Year 11	\$122,470 \$124,920 \$127,418 \$129,966 \$132,566
Year 8 Year 9 Year 10 Year 11	\$124,920 \$127,418 \$129,966 \$132,566
Year 9 Year 10 Year 11	\$127,418 \$129,966 \$132,566
Year 10 Year 11	\$129,966 \$132,566
Year 11	\$132,566
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Year 12	\$135,217
Year 13	\$137,921
Year 14	\$140,680
Year 15	\$143,493
Year 16	\$146,363
Year 17	\$149,290
Year 18	\$152,276
Year 19	\$155,322
Year 20	\$158,428
Year 21	\$161,597
Year 22	\$164,829
Year 23	\$168,125
Year 24	\$171,488
Year 25	\$174,918
Year 26	\$178,416
Year 27	\$181,984
Year 28	\$185,624
Year 29	\$189,336
Year 30	\$193,123
Year 31	\$196,986
Year 32	\$200,925
Total	\$4,809,689

Source: Applicant; MRB



Increase in Property Tax Revenue

Under the current assessments, the parcels the collectively comprise the Site will generate \$9,321 annually. Escalated a 2% per year, the Site would generate \$412,222 in property tax revenue under the current assessment. Under the proposed PILOT, the Site would generate \$4.8 million in property tax revenue. Therefore, the Site would generate \$4.4 million more in property tax revenue over 32 years compared what it would under the current assessment.

Increase in Property Tax Revenue				
Year	Current Taxes	PILOT	Increase	
Year 1	\$9,321	\$108,750	\$99,429	
Year 2	\$9,507	\$110,925	\$101,418	
Year 3	\$9,697	\$113,144	\$103,446	
Year 4	\$9,891	\$115,406	\$105,515	
Year 5	\$10,089	\$117,714	\$107,626	
Year 6	\$10,291	\$120,069	\$109,778	
Year 7	\$10,497	\$122,470	\$111,974	
Year 8	\$10,706	\$124,920	\$114,213	
Year 9	\$10,921	\$127,418	\$116,497	
Year 10	\$11,139	\$129,966	\$118,827	
Year 11	\$11,362	\$132,566	\$121,204	
Year 12	\$11,589	\$135,217	\$123,628	
Year 13	\$11,821	\$137,921	\$126,101	
Year 14	\$12,057	\$140,680	\$128,623	
Year 15	\$12,298	\$143,493	\$131,195	
Year 16	\$12,544	\$146,363	\$133,819	
Year 17	\$12,795	\$149,290	\$136,495	
Year 18	\$13,051	\$152,276	\$139,225	
Year 19	\$13,312	\$155,322	\$142,010	
Year 20	\$13,578	\$158,428	\$144,850	
Year 21	\$13,850	\$161,597	\$147,747	
Year 22	\$14,127	\$164,829	\$150,702	
Year 23	\$14,409	\$168,125	\$153,716	
Year 24	\$14,698	\$171,488	\$156,790	
Year 25	\$14,992	\$174,918	\$159,926	
Year 26	\$15,291	\$178,416	\$163,124	
Year 27	\$15,597	\$181,984	\$166,387	
Year 28	\$15,909	\$185,624	\$169,715	
Year 29	\$16,227	\$189,336	\$173,109	
Year 30	\$16,552	\$193,123	\$176,571	
Year 31	\$16,883	\$196,986	\$180,103	
Year 32	\$17,221	\$200,925	\$183,705	
Total	\$412,222	\$4,809,689	\$4,397,467	

Source: Applicant; MRB



Sales Tax Revenue – Construction Phase

As estimated previously, the construction phase of the Project will result in \$7.4 million new earnings over the construction period. Assuming 70% of the total new earnings will be spent in the County and 25% of that spending amount will be subject to the sales tax, we estimate \$1.2 million in taxable spending over the construction period. Applying the County sales tax rate of 3.75%, we estimate \$48,343 in sales tax revenue will be generated during construction.

Sales Tax Revenue - Construction Phase				
Line	Value			
Total New Earnings	\$7,366,595			
% Spent in County	70%			
\$ Spent in County	\$5,156,616			
% Taxable	25%			
\$ Taxable	\$1,289,154			
County Sales Tax Rate	3.75%			
\$ County Sales Tax Revenue	\$48,343			

Source: MRB

Sales Tax Revenue - Operation Phase

Using a similar methodology as above, we estimate the sales tax revenue generated from the new earnings of the on-site employees. We estimated \$821,123 in total new earnings occurring annually within the County during the operation phase. Given the projected level of earnings, we estimate a resulting \$5,389 in sales tax revenue for the County. Escalated 2% per year over 32 years, we estimate the Project will generate \$259,463 in sales tax over the length of the PILOT.

Sales Tax Revenue - Operation Phase				
Line	Value			
Total New Earnings	\$821,123			
% Spent in County	70%			
\$ Spent in County	\$574,786			
% Taxable	25%			
\$ Taxable	\$143,696			
County Sales Tax Rate	3.75%			
\$ County Sales Tax Revenue	\$5,389			
Revenue Over 32 Years	\$259,463			

Source: MRB



Sales Tax Revenue - New Household Spending

Using a similar methodology as above, we estimate the project result in \$15,628 in annual sales tax revenue related to new household spending. Escalated at 2% per year for 32 years, the total sales tax revenue related to new household spending is estimated at \$752,512 over the term of the PILOT.

Sales Tax Revenue - New Household Spending				
Line	Value			
New Household Spending	\$1,667,030			
% Taxable	25%			
\$ Taxable	\$416,758			
County Sales Tax Rate	3.75%			
\$ County Sales Tax Revenue	\$15,628			
Revenue Over 32 Years	\$752,512			

Source: MRB



Cost of Property Tax Exemption

The table to the right displays the difference in estimated property tax revenue under the proposed PILOT and the value of the 'Full Taxes' absent an exemption (i.e. the "Cost of Abatement"). Over the 32-year PILOT term, the fiscal cost of the Project would be \$10.8 million. However, this cost is theoretical by nature, as the Applicant would not move forward with the Project absent an abatement.

Cost of Abatement - Full Taxes vs. PILOT Revenue					
Year	PLOT	Tax Rate	Future AV Post Construction	Full Taxes	Cost of Abatement
1	\$108,750	33.0518	\$10,650,000	\$352,001	(\$243,251)
2	\$110,925	33.7128	\$10,650,000	\$359,041	(\$248,116)
3	\$113,144	34.3870	\$10,650,000	\$366,222	(\$253,078)
4	\$115,406	35.0748	\$10,650,000	\$373,546	(\$258,140)
5	\$117,714	35.7763	\$10,650,000	\$381,017	(\$263,303)
6	\$120,069	36.4918	\$10,650,000	\$388,638	(\$268,569)
7	\$122,470	37.2216	\$10,650,000	\$396,410	(\$273,940)
8	\$124,920	37.9661	\$10,650,000	\$404,339	(\$279,419)
9	\$127,418	38.7254	\$10,650,000	\$412,425	(\$285,007)
10	\$129,966	39.4999	\$10,650,000	\$420,674	(\$290,708)
11	\$132,566	40.2899	\$10,650,000	\$429,087	(\$296,522)
12	\$135,217	41.0957	\$10,650,000	\$437,669	(\$302,452)
13	\$137,921	41.9176	\$10,650,000	\$446,423	(\$308,501)
14	\$140,680	42.7560	\$10,650,000	\$455,351	(\$314,671)
15	\$143,493	43.6111	\$10,650,000	\$464,458	(\$320,965)
16	\$146,363	44.4833	\$10,650,000	\$473,747	(\$327,384)
17	\$149,290	45.3730	\$10,650,000	\$483,222	(\$333,932)
18	\$152,276	46.2804	\$10,650,000	\$492,887	(\$340,610)
19	\$155,322	47.2060	\$10,650,000	\$502,744	(\$347,423)
20	\$158,428	48.1502	\$10,650,000	\$512,799	(\$354,371)
21	\$161,597	49.1132	\$10,650,000	\$523,055	(\$361,458)
22	\$164,829	50.0954	\$10,650,000	\$533,516	(\$368,688)
23	\$168,125	51.0973	\$10,650,000	\$544,187	(\$376,061)
24	\$171,488	52.1193	\$10,650,000	\$555,070	(\$383,583)
25	\$174,918	53.1617	\$10,650,000	\$566,172	(\$391,254)
26	\$178,416	54.2249	\$10,650,000	\$577,495	(\$399,079)
27	\$181,984	55.3094	\$10,650,000	\$589,045	(\$407,061)
28	\$185,624	56.4156	\$10,650,000	\$600,826	(\$415,202)
29	\$189,336	57.5439	\$10,650,000	\$612,843	(\$423,506)
30	\$193,123	58.6948	\$10,650,000	\$625,099	(\$431,976)
31	\$196,986	59.8687	\$10,650,000	\$637,601	(\$440,616)
32	\$200,925	61.0660	\$10,650,000	\$650,353	(\$449,428)
Total	\$4,809,689	,		\$15,567,965	(\$10,758,275)

Source: MRB



Cost of Other Exemptions

The Applicant has requested an exemption for construction-phase sales and use tax valued at \$1.4 million, the local portion of which is \$625,000. Similarly, the Applicant has also requested a mortgage recording tax exemption (MRTE) valued at \$650,000, the local portion of which is \$309,524.

Cost of Sales Tax Exemption, County			
Line	Value		
Sales Tax Exemption	\$1,354,167		
County	3.75%		
State	4.00%		
MCTD	0.375%		
County Exemption	\$625,000		

Source: Applicant; MRB

Cost of MRTE, County			
Line	Value		
MRTE	\$650,000		
County	0.50%		
State	0.50%		
MCTD	0.05%		
County Exemption	\$309,524		

Source: Applicant; MRB



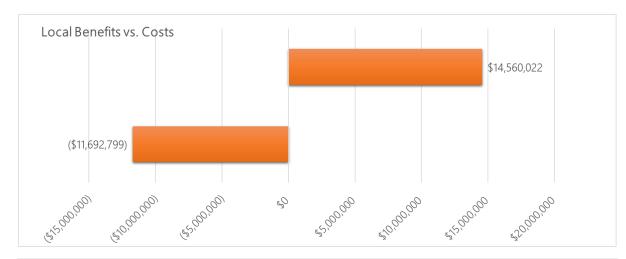
Cumulative Impact of the Project and Benefits-to-Costs Ratio

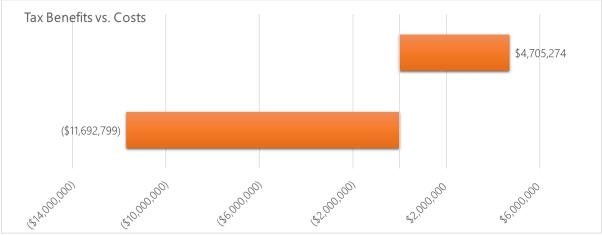
Cost/Benefit Analysis - Cumulative Local Impact			
Local Costs (Construction - Year 32)	\$11,692,799		
Sales Tax Exemption	\$625,000		
Mortgage Tax Exemption	\$309,524		
Real Property Tax Exemption	\$10,758,275		
Local Benefits (Construction - Year 32)	\$14,560,022		
Sales Tax, Construction, One-time	\$48,343		
Sales Tax, Operations, 32 Years	\$259,463		
Increase in Property Tax Revenue, 32 Years	\$4,397,467		
Sub-Total Tax Benefits	\$4,705,274		
Total New Earnings - Construction	\$7,366,595		
Total New Earnings - Operations	\$2,488,153		
Sub-Total (New Earnings)	\$9,854,748		
Benefits to Costs Ratio	1.25		
Tax Benefits to Tax Costs Ratio	0.40		

Source: Applicant, MRB



Benefits vs. Costs Graph







City of Newburgh ZIP Code Approximation

