CITY OF NEWBURGH INDUSTRIAL DEVELOPMENT AGENCY <u>APPLICATION</u>

IMPORTANT NOTICE: The answers to the questions contained in this application are necessary to determine your firm's eligibility for financing and other assistance from City of Newburgh Industrial Development Agency. These answers will also be used in the preparation of papers in this transaction. Accordingly, all questions should be answered accurately and completely by an officer or other employee of your firm who is thoroughly familiar with the business and affairs of your firm and who is also thoroughly familiar with the proposed project. This application is subject to acceptance by the Agency.

TO: City of Newburgh Industrial Development Agency 83 Broadway, 3rd Floor PO Box 1298 Newburgh, New York 12551 Attention: Chairman

This application by applicant respectfully states:

APPLICANT: BJH 143	Washington Street L	LC
APPLICANT'S STREET	TADDRESS: 182 Dea	an Street
CITY: Brooklyn	STATE: NY	ZIP CODE: 11217
PHONE NO	FAX NO.: NA	E-MAIL:
NAME OF PERSON(S APPLICATION: Kei Ha) AUTHORIZED TO Iyashi, Michael Meola	SPEAK FOR APPLICANT WITH RESPECT TO THIS 1, Joe Collins
		TTORNEY, COMPLETE THE FOLLOWING:
NAME OF FIRM: Drai	te Loeb, LLP	
NAME OF ATTORNEY		
ATTORNEY'S STREET	ADDRESS: 555 Huc	Ison Valley Avenue, Suite 100
CITY: New Windsor	STATE: NY	ZIP CODE: <u>12553</u>
PHONE NO.: 845-561-0	550 FAX NO.: <u>NA</u>	E-MAIL: deordisco@drakeloeb.com
NOTE: PLEASE READ APPLICATION.	THE INSTRUCTIONS	S ON PAGE 2 BEFORE FILLING OUT THIS

INSTRUCTIONS

- 1. The Agency will not approve any application unless, in the judgment of the Agency, said application and the surmary contain sufficient information upon which to base a decision whether to approve or tentatively approve an action.
- 2. Fill in all blanks, using "none" or "not applicable" or "N/A" where the question is not appropriate to the project which is the subject of this application (the "Project").
- 3. If an estimate is given as the answer to a question, put "(est)" after the figure or answer which is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return two (2) copies of this application to the Agency at the address indicated on the first page of this application.
- 6. The Agency will not give final approval to this application until the Agency receives a completed environmental assessment form concerning the Project which is the subject of this application.
- 7. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Agency (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are elements of the Project which are in the nature of trade secrets or information, the nature of which is such that if disclosed to the public or otherwise widely disseminated would cause substantial injury to the applicant's competitive position, the applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.
- 8. The applicant will be required to pay to the Agency all actual costs incurred in connection with this application and the Project contemplated herein (to the extent such expenses are not paid out of the proceeds of the Agency's bonds issued to finance the project). The applicant will also be expected to pay all costs incurred by general counsel and bond counsel/special counsel to the Agency. The costs incurred by the Agency, including the Agency's general counsel and bond counsel, may be considered as a part of the project and included as a part of the resultant bond issue.
- 9. The Agency has established an application fee of One Thousand Dollars (\$1,000) to cover the anticipated costs of the Agency in processing this application. A check or money order made payable to the Agency must accompany each application. THIS APPLICATION WILL NOT BE ACCEPTED BY THE AGENCY UNLESS ACCOMPANIED BY THE APPLICATION FEE.
- 10. The Agency has established a project fee for each project in which the Agency participates. UNLESS THE AGENCY AGREES IN WRITING TO THE CONTRARY, THIS PROJECT FEE IS REQUIRED TO BE PAID BY THE APPLICANT AT OR PRIOR TO THE GRANTING OF ANY FINANCIAL ASSISTANCE BY THE AGENCY.

FOR AGENCY USE ONLY

1,	Project Number	
2.	Date application Received by Agency	, 20
3.	Date application referred to attorney for review	, 20
4.	Date copy of application mailed to members	, 20
5.	Date notice of Agency meeting on application posted	, 20
6	Date notice of Agency meeting on application mailed	, 20
7	Date of Agency meeting on application	, 20
8	Date Agency conditionally approved application	, 20
9.	Date scheduled for public hearing	, 20
10.	Date Environmental Assessment Form ("EAF") received	, 20
11.	Date Agency completed environmental review	, 20
12.	Date of final approval of application	, 20

SUMMARY OF PROJECT

Applicant: BJH 143 V	Vashington Street I	LC (BJH)	
Contact Person: Kel B	<u>Iayashi</u>		
Phone Number:			
Occupant: BJH 143 V	Vashington LLC		
Project Location: 143	Washington Street	t, Newburgh, NY	
Approximate Size of I	Project Site: curren	tly ~4,000 SF; Total	fature ~9,800 SF
Description of Project units of various sizes	: Mixed-use residents (studios, one and t	ntial and commercia wo bedrooms units)	l project; 12 affordable residential
Type of Project:			Warehouse/Distribution Not-For-Profit
Sq A glo	Commercial	cify mixed commercia	3 to 7
Employment Impact:			r.a
	New Jobs = approxi	mately 7 total (5-6 FT	<u>ES1</u>
Project Cost: \$ appro-	ximately \$3 million		
Type of Financing:	Tax-Exempt	Taxable	_[X]_ Straight Lease
Amount of Bonds Req	uested: \$ 0		
Estimated Value of Ta	x-Exemptions:		approximately \$650,000
N.Y.S. Sales and Com Mortgage Recording	Taxes:		approximately \$82,000 approximately \$18,000
at approximately \$44 associated with the in	property tax exempt 6,500 in the first year improvements to the property of th	roperty. The applican	nnection with the project will start out represents the amount of taxes at will continue to pay "base" taxes - by tax income. The benefits would phase tes by year 21 after COO.
Diff at 250 hat Acat a	ter day pero Profisa -1 m o		

Provide estimates for the following:	
Number of Full Time Employees at the Project Site before IDA Status:	None
Estimate of Jobs to be Created:	7 total est. (5-6 FTEs)
Estimate of Jobs to be Retained:	NA
Average Estimated Annual Salary of Jobs to be Created:	<u>~\$58,00</u> 0
Annualized Salary Range of Jobs to be Created:	~\$45,000 to \$70,000
Estimated Average Annual Salary of Jobs to be Retained:	NA

IA. INFORMATION CONCERNING THE PROPOSED OCCUPANT OF THE PROJECT (HEREINAFTER THE "COMPANY").

(HE	REII	NAFTER, THE "CUMPANY").
A.	Ide	ntity of Company:
	1.	Company Name: BJH 143 Washington Street LLC
	2.	Present Address: 182 Dean Street Brooklyn, NY
		Zip Code: 11217
		Employer's ID No.:
	3.	If the Company differs from the Applicant, give details of relationship:
	N/A	A
	3.	Indicate type of Business organization of Company:
		a. c:Corporation: If so, incorporated in what country?; What State?; Date Incorporated; Type of Corporation?; No
		b. Description: Partnership. If so, indicate type of partnership. Number of general partners; Number of limited partners
		c. [X] Limited liability company. If so, formed in what State? New York State Date formed: 2010; Authorized to do business in New York State? Yes_[X]; No
		d. uSole proprietorship.
	4.	Is the Company a subsidiary or direct or indirect affiliate of any other organization(s)? If so, indicate name of related organization(s) and relationship: N/A, The Occupant company members are the same as the members of tenant BJH Advisors LLC.
В.	Ma	magement of Company:
	1.	List all owners, officers, members, directors and partners (complete all columns for

each person):

NAME AND HOME ADDRESS	OFFICE HELD	OTHER PRINCIPAL BUSINESS
Kei Hayashi, 182 Dean St, BK, NY	Principal	Consultant
Michael Meola, 42-12 28 th Street, #26C LIC, NY	Principal	Consultant
2. Is the Company or manage civil or criminal litigation?	ment of the Company now a pl Yes; No_[X]	aintiff or a defendant in any
 Has any person listed aborminor traffic violation)? Yes 	ve ever been convicted of a cries; No_[X]	minal offense (other than a
	e or any concern with whom suc been adjudicated a bankrupt? Yo	
If the answer to any of que attachment.	stions 2 through 4 is yes, please,	furnish details in a separate
C. Principal owners of Company:		
Is Company publicly helds stock traded:	Yes; No_[X] If yes,	please list exchanges where
2. If no, list all stockholders h	aving a 5% or more interest in the	ne Company:
NAME	ADDRESS	PERCENTAGE OF HOLDING
Michael Meola		50 (approx.)
Kei Hayashi		50 (approx.)
*Additional Equity Investors may	be identified	
D. Company's principal bank(s) of a	account: Chase Bank, NA	

II. <u>DATA REGARDING PROPOSED PROJECT.</u>

A. <u>Description of the Project</u>: (Please provide a brief narrative description of the Project.)

Our concept is to develop a mixed-use structure that will contain flexible commercial space on the ground floor intended for a not-for-profit, with 14 residential units on the second through fifth floors. Final design is pending selection discussions, and design review by the City's Architectural Review Commission. The goal of the project is to create a community oriented asset. The commercial spaces will be at offered at a below-market rate and is intended for a not-for-profit tenant. Osborne Association (Osborne) will lease the commercial space to support its mission driven activities, included supportive life-skills to those individuals having experienced incarceration. It is our hope that the activity generated by the residents and offices at the project will contribute to the commercial success of nearby Liberty Street and the surrounding businesses. BJH also intends to establish a satellite office at the project location.

В.	Locati	on of the Project:
	2. C 3. To 4. V	reet Address: 143 Washington Street, Newburgh ity of Newburgh own of Newburgh illage of Newburgh ounty of Orange
C.	Descri	ption of the Project site:
	1. A	pproximate size (in acres or square feet) of the Project site: 4,000 SF . Is a ap, survey or sketch of the Project site attached? Yes [X]; No .
	2. Aı	re there existing buildings on the Project site? Yes_[X]_; No
	a.	If yes, indicate the number of buildings on the site: two (including sm. garage) Also, please briefly identify each existing building and indicate the approximate size (in square feet) of each such existing building: The structure on the property is a 4-story brick attached shell building, with a new roof but in disrepair, with a footprint of ~775 sq. feet. It was built circa 1866 and formerly had an accessory wood cottage that was previously demolished. It is poor condition and is in need of total renovation to return it to productive use. The total SF is ~ 4,000 SF. There is also a small one-story masonry garage that will be demolished.
		The state of the s
	ь.	Are the existing buildings in operation? Yes; No_[X] If yes, describe present use of present buildings:

c.	Are the existing buildings abandoned? Yes_[X]_; No, About to be abandoned? Yes; No, If yes, describe:
d.	Attach photograph of present buildings.** See attached photos at the end of application.

3.	Utilities serving the Project site:
	Water-Municipal: We understand the property is served by all utilities Other (describe) Sewer-Municipal: Other (describe) Electric-Utility: Other (describe) Heat-Utility: Other (describe)
4.	a. If the Company owns the Project site, indicate date of purchase: NA
5.	b. If Company does not own the Project site, does Company have an option signed with the owner to purchase the Project site? Yes_[X]_; No If yes, indicate date option signed with the owner: January 4, 2021 ; and the date the option expires: c. If the Company does not own the Project site, is there a relationship legally or by common control between the Company and the present owner of the Project site? Yes; No_[X] If yes, describe; a. Zoning District in which the Project site is located: Downtown Neighborhood b. Are there any variances or special permits affecting the Project site? Yes No_[X] If yes, list below and attach copies of all such variances or special permits
	Scription of Proposed Construction: Does part of the Project consist of the acquisition or construction of a new building or buildings? Yes_[X]_; No If yes, indicate number and size of new buildings: The property will be acquired with the purpose of renovating the existing structure and building an integrated expansion on the vacant portion of the parcel.

D.

	2.	Does part of the Project consist of additions and/or renovations to existing buildings located on the Project site? Yes_[X]_; No If yes, indicate the buildings to be expanded or renovated, the size of any expansions and the nature of expansion and/or renovation: The existing building will be renovated, and a new integrated expansio will be constructed on the vacant portion of the parcel. The project will consist of a total of approximately 9,000 SF comprising ground floor commercial units and 12 residential units.
	3.	Describe the principal uses to be made by the Company of the building or buildings to be acquired, constructed, or expanded: The principle uses of the building will be multi-family residential, with appropriate amenity spaces, and commercial office space.
E.	Des	scription of the Equipment:
	1.	Does a part of the Project consist of the acquisition or installation of machinery, equipment or other personal property (the "Equipment")? Yes_[X]_; No If yes, describe the Equipment: The equipment to be acquired and installed relates to kitchen and bathroom installations for the residential dwelling units—e.g. stoves, refrigerators, washers and dryers, etc.
	2.	With respect to the Equipment to be acquired, will any of the Equipment be Equipment which has previously been used? Yes; No_[X]If yes, please provide detail:
	3.	Describe the principal uses to be made by the Company of the Equipment to be acquired or installed: NA
F.	<u>Proj</u>	ect <u>Use</u> :
	1. ant	What are the principal products to be produced at the Project? There are no products icipated to be produced at the Project site. There will be services related to BJH's sulting business and Osborne's social service mission.

2.	pr	hat are the principal activities to be conducted at the Project? Services of housing ovision onsite, commercial activities related to planning and economic velopment, and operational housing services for the formerly incarcerated.
3.	sal No	bes the Project include facilities or property that are primarily used in making retail es of goods or services to customers who personally visit such facilities? Yes; [X]If yes, please provide detail: Retail sales are not anticipated to be part of a project.
4.	ex	the answer to question 3 is yes, what percentage of the cost of the Project will be pended on such facilities or property primarily used in making retail sales of goods services to customers who personally visit the Project?%
5.		the answer to question 3 is yes, and the answer to question 4 is more than 33.33%, licate whether any of the following apply to the Project:
	a.	Will the Project be operated by a not-for-profit corporation? Yes: No If yes, please explain:
	b.	Is the Project likely to attract a significant number of visitors from outside the economic development region in which the Project will be located? Yes ; No If yes, please explain:
	c.	Would the Project occupant, but for the contemplated financial assistance from the Agency, locate the related jobs outside the State of New York? Yes ; No . If yes, please explain:
	d.	Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonably accessible to the residents of the city, town, or village within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services?

economic development zone pursuant to Article 18-B of the General Municipal Law; or (ii) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (x) a poverty rate of at least 20% for the year in which the data relates, or at least 20% of households receiving public assistance, and (y) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates?
Yes; No If yes, please explain:
ne answers to any of subdivisions c. through e. of question 5 is yes, will the Project serve permanent, private sector jobs or increase the overall number of permanent, rate sector jobs in the State of New York? Yes; No If yes, please explain:
If the completion of the Project result in the removal of a plant or facility of the mpany or another proposed occupant of the Project (a "Project Occupant") from one of the State of New York to another area of the State of New York? Yes; [X] . If yes, please explain:
If the completion of the Project result in the abandonment of one or more plants or dilities of the Company located in the State of New York? Yes; No_[X] If yes, ase provide detail:
1
he answer to either question 7 or question 8 is yes, indicate whether any of the owing apply to the Project:
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	of New York? Yes; No If yes, please provide detail:
10	. Will the Project be owned by a not-for-profit corporation? Yes; No_[X] If y please provide detail:
11	. If the answer to question 10 is yes, indicate whether any of the following apply to Project:
	a. Is the Project a housing facility primarily designed to be occupied by individual years of age or older? Yes; No If yes, please explain:
	b. Is the Project a dormitory for an educational institution? Yes; No If please explain:
	c. Is the Project a facility as defined in Article 28 of the Public Health Law? Yes_No If yes, please explain:
12	If the answer to any of the questions contained in question 11 is yes, indicate whether cost of the Project will exceed \$20 million. Yes; No If yes, please provide detail:
13	3. Will the Project be sold or leased to a municipality? Yes; No_[X] If yes, plorovide detail: Project be sold or leased to a municipality? Yes; No_[X] If yes, plorovide detail:

G. Project Status:

1.	If the Project includes the acquisition of any land or buildings, have any steps been taken toward acquiring same? Yes_[X]; No If yes, please discuss in detail the approximate stage of such acquisition: The property is in contract to be bought.
2.	If the Project includes the acquisition of any Equipment, have any steps been taken toward acquiring same? Yes; No_[X] If yes, please discuss in detail the approximate stage of such acquisition:
3.	If the Project involves the construction or reconstruction of any building or other improvement, has construction work on any such building or improvement begun? Yes; No_[X]. If yes, please discuss in detail the approximate extent of construction and the extent of completion. Indicate in your answer whether such specific steps have been completed as site clearance and preparation; completion of foundations; installation of footings; etc.:
ti e T ti	Please indicate amount of funds expended on the Project by the Company in the past tree (3) years and the purposes of such expenditures: Approximately \$24,000 in funds expended or incurred, including acquisition deposit, design-related and legal fees. The Company has expended substantial additional resources in the form of staff me in RFP submission, program design, due diligence, market research, and inderwriting.
5.	Please indicate the date the applicant estimates the Project will be completed:

I. Method of Construction after Agency Approval:

1. If the Agency approves the project which is the subject of this application, there are two methods that may be used to construct the project. The applicant can construct the project privately and sell the project to the Agency upon completion. Alternatively, the applicant can request to be appointed as "agent" of the Agency, in which case certain laws applicable to public construction may apply to the project. Does the applicant wish

	to be designated as "agent" of the Agency for purposes of constructing the project? Yes _[X]_; No
2.	If the answer to question 1 is yes, does the applicant desire such "agent" status prior to the closing date of the financing? Yes; No_[X]
III. <u>INF</u>	ORMATION CONCERNING LEASES OR SUBLEASES OF THE PROJECT.
(PLEAS)	E COMPLETE THE FOLLOWING SECTION IF THE COMPANY INTENDS TO
LEASE	OR SUBLEASE ANY PORTION OF THE PROJECT).
of the Pr	es the Company intend to lease or sublease more than 10% (by area or fair market value) roject? Yes_[X]; No If yes, please complete the following for each existing or tenant or subtenant:
1.	Sublessee name: (Below is just for Commercial Use) Osborne Association
	Present Address: 809 Westchester Avenue, Bronx
	City: Bronx State: New York Zip: 10455
	Employer's ID No.:
	Sublessee is: [X] Corporation: Partnership: Sole Proprietorship
	Relationship to Company: none, other than tenancy
	Percentage of Project to be leased or subleased: approximately 10 percent
	Use of Project intended by Sublessee: office space
	Date of lease or sublease to Sublessee: TBD
	Term of lease or sublease to Sublessee: TBD, target of 5 to 10 years
	Will any portion of the space leased by this sublessee be primarily used in making
	retail sales of goods or services to customers who personally visit the
	Project? Yes; No [X] If yes, please provide on a separate attachment (a)
	details and (b) the answers to questions II(F)(4) through (6) with respect to such
	sublessee.
2.	Sublessee name: BJH Advisors LLC
	Present Address: 182 Dean Street
	City: Brooklyn State: NY Zip: 11217
	Employer's ID No.:
	Sublessee is: Limited Liability Corporation (LLC)
	X_ Corporation: Partnership: Sole Proprietorship
	Relationship to Company: Same owners
	Percentage of Project to be leased or subleased: Approximately 5%
	Use of Project intended by Sublessee: Consulting Services
	Date of lease or sublease to Sublessee: TBD
	Term of lease or sublease to Sublessee: TBD
	Will any portion of the space leased by this sublessee be primarily used in making
	retail sales of goods or services to customers who personally visit the Project?
	Yes; No[X] . If yes, please provide on a separate attachment (a) details
	and (b) the answers to questions II(F)(4) through (6) with respect to such
	sublessee.
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3.	Sublessee name:			
	Present Address:			
	City:	State:		Zip:
	Employer's ID N	o.:		
	Sublessee is:	Corporation:	Partnership:	Sole Proprietorship
	Relationship to C	ompany:		
	Percentage of Pro	ject to be leased or s	ubleased:	
	Use of Project int	ended by Sublessee:		
	Date of lease or s	ublease to Sublessee		
	Term of lease or	sublease to Sublessee	:	
	Will any portion	of the space leased b	y this sublessee b	e primarily used in making
	retail sales of go	ods or services to	customers who pe	ersonally visit the Project?
	Yes ; No	. If yes, please pro	vide on a separate	attachment (a) details and
	(b) the answers to	questions II(F)(4) tl	rough (6) with res	pect to such sublessee.
				•
B. W	hat percentage of the s	pace intended to be I	eased or subleased	is now subject to a binding
wr	itten lease or sublease?			
IV. EM	PLOYMENT IMPAC	<u>r</u> .		
wri	Relationship to C Percentage of Pro Use of Project int Date of lease or s Term of lease or s Will any portion retail sales of go Yes; No; (b) the answers to hat percentage of the s itten lease or sublease?	ompany: ject to be leased or sended by Sublessee: ublease to Sublessee sublease to Sublessee of the space leased to ods or services to . If yes, please pro questions II(F)(4) the pace intended to be I	ubleased: : :: :: :: :: :: :: :: :: :: ::	e primarily used in making ersonally visit the Project attachment (a) details and epect to such sublessee.

A. Indicate the number of people presently employed at the Project site and the additional number that will be employed at the Project site at the end of the first and second years after the Project has been completed, using the tables below for (1) employees of the Applicant, (2) independent contractors, and (3) employees of independent contractors. (Do not include construction workers). Also indicate below the number of workers employed at the Project site representing newly created positions as opposed to positions relocated from other project sites of the applicant. Such information regarding relocated positions should also indicate whether such positions are relocated from other project sites financed by obligations previously issued by the Agency.

	TYPE OF Employees				
	Professional or Managerial	Skilled	Semi-Skilled	Un-Skilled	Totals
Present Full Time					0
Present Part Time					0
Present Seasonal					0

First Year Full Time	4	1		5
First Year Part Time	1			1
First Year Seasonal				0
Second Year Full Time	4	1		5
Second Year Part Time	1			1
Second Year Seasonal				0

TYPE OF EMPLOYMENT Independent Contractors					
	Professional or Managerial	Skilled	Semi-Skilled	Un-Skilled	Totals
Present Full Time					0
Present Part Time					0
Present Seasonal			*		0
First Year Full Time				14	0
First Year Part Time					0
First Year Seasonal					0
Second Year Full Time					0
Second Year Part Time	***************************************				0
Second Year Seasonal		e i			0

TYPE OF EMPLOYMENT Employees of Independent Contractors					
	Professional or Managerial	Skilled	Semi-Skilled	Un-Skilled	Totals
Present Full Time					0
Present Part Time					0
Present Seasonal	***************************************				0
First Year Full Time					0
First Year Part Time					0
First Year Seasonal					0
Second Year Full Time					0
Second Year Part Time					0
Second Year Seasonal					0

B. Indicate below (1) the estimated salary and fringe benefit averages or ranges and (2) the estimated number of employees residing in the Orange County Economic Development Region for all the jobs at the Project site, both retained and created, listed in the tables described in subsection A above for each of the categories of positions listed in the chart below.

The estimated annual average salaries of the four full and part-time employees at the Project Site is ~\$71,250, and their estimated annual fringe benefits are ~\$28,480. All of the four full and part-time employees are expected to reside in the region.

	RELATED EMP	LOYMENT INF	ORMATION	
	Professional or Managerial	Skilled	Semi-Skilled	Un-Skilled
Estimated Salary and Fringe Benefit Averages or Ranges	~\$71,25 <u>0</u>			
Estimated Number of Employees Residing in the Orange County Economic Development Region	<u>5</u>			

C. Please describe the projected timeframe for the creation of any new jobs with respect to the undertaking of the Project:

Construction is expected to take approximately 1.0-1.5 years; Osborne and BJH will be able occupy the commercial unit(s) when construction is completed.

D. Please prepare a separate attachment describing in detail the types of employment at the Project site. Such attachment should describe the activities or work performed for each type of employment.

Osborne will provide administrative and social services for its programs in Newburgh. This includes work by four to six professionals working collaboratively with each other and the greater community to provide exceptional and meaningful assistance to house formerly incarcerated people. Predominantly, the work will consist of professional, in-office workers who will require space outfitted with wifi, conference rooms, office furniture, etc. We expect all to live within the Newburgh region and support the local economy—not only by the services they provide—but also with daily lunches/ coffee stops, etc.

BJH will establish a satellite office of its consulting business which provides planning and economic development services to governments and private organizations. BJH plans to inhabit a smaller space than Osborne with the ability for one professional programming the housing on-site. Furthermore, the space will serve as a satellite office for a professional employee to conduct consulting services for BJH Advisors' numerous clients across NYS.

V. <u>PROJECT COST.</u>

Anticipated Project Costs. State the costs reasonably necessary for the acquisition of the Project site, the construction of the proposed buildings and the acquisition and installation of any machinery and equipment necessary or convenient in connection therewith, and including any utilities, access roads or appurtenant facilities, using the following categories:

Description of Cost	Amount
Land	\$60k
Buildings	~\$1.9 million
Machinery and equipment costs	\$NA
Utilities, roads and appurtenant costs	\$NA
Architects and engineering fees	~ \$389,000
Costs of financing	~\$283,000
Construction loan fees and interest (if applicable)	~ \$90,000
Other (specify)	
Contingency	~ \$134,000
FOTAL PROJECT COSTS appro	ox. \$ 2,818,808

B. Anticipated Project Financing Sources. State the sources reasonably necessary for the financing of the Project site, the construction of the proposed buildings and the acquisition and installation of any machinery and equipment necessary or convenient in connection therewith, and including any utilities, access roads or appurtenant facilities, using the following categories:

Description of Sources	Amount
Private Sector Financing	~ \$1,340,000
Public Sector	NA
Federal Programs	NA
State Programs	~ \$750,000
Local Programs	~ \$50,000
Applicant Equity	~ \$678,808
Other (specify, e.g., tax credits)	
	\$
	\$
	\$
TOTAL AMOUNT OF PROJECT FINANCING SOURCES	approx. \$2,818,808
Have any of the above expenditures alm Yes [X]; No If yes, indicate particul or committed in amount of ~ \$24,000.	ars. Company Equity expended
Amount of loan requested: $\frac{\sim 1,780,000}{\sim 1,780,000}$	
Maturity requested: 30 years.	
Has a commitment for financing been received so, from whom?	as of this application date, and if
Yes [X]; No Institution Name: Comm	unity Preservation Corporation
Provide name and telephone number of the pers	on we may contact.
Name: Mary Paden	Phone

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- F. The percentage of Project costs to be financed from public sector sources is estimated to equal the following: ~24%
- G. The total amount estimated to be borrowed to finance the Project is equal to the following: $\sim \$1,700,000$

VI. FINANCIAL ASSISTANCE EXPECTED FROM THE AGENCY.

A.	<u>Fi</u>	nancing
	1.	Is the applicant requesting that the Agency issue bonds to assist in financing the project? Yes; No _[X] If yes, indicate:
		Amount of loan requested:Dollars; Maturity requested:Years.
	2.	If the answer to question 1 is yes, is the interest on such bonds intended to be exempt from federal income taxation? Yes; No
	3.	If the answer to question 2 is yes, will any portion of the Project be used for any of the following purposes: a. retail food and beverage services: Yes; No b. automobile sales or service: Yes; No c. recreation or entertainment: Yes; No d. golf course: Yes; No e. country club: Yes; No f. massage parlor: Yes; No g. tennis club: Yes; No h. skating facility (including roller skating, skateboard and ice skating): Yes; No i. racquet sports facility (including handball and racquetball court): Yes; No j. hot tub facility: Yes; No k. suntan facility: Yes; No l. racetrack: Yes; No
	4.	If the answer to any of the above questions contained in question 3 is yes, please furnish details on a separate attachment.
B.	Tax	Benefits.
	1.	Is the applicant requesting any real property tax exemption in connection with the Project

We believe that the project's supportive housing, affordable housing and activation of commercial ground floor activities is in the spirit of the Newburgh IDA's UTEP.

Agency's Uniform Tax Exemption Policy? Yes [X]; No

that would not be available to a project that did not involve the Agency? Yes_[X]; No____. If yes, is the real property tax exemption being sought consistent with the

2.	Is the applicant expecting that the financing of the Project will be secured by one or more mortgages? Yes; No_[X] If yes, what is the approximate amount of financing to be secured by mortgages? \$
3.	Is the applicant expecting to be appointed agent of the Agency for purposes of avoiding payment of N.Y.S. Sales Tax or Compensating Use Tax? Yes_[X]; No If yes what is the approximate amount of purchases which the applicant expects to be exempt from the N.Y.S. Sales and Compensating Use Taxes? \$
4.	What is the estimated value of each type of tax-exemption being sought in connection with the Project? Please detail the type of tax-exemption and value of each exemption.
	a. N.Y.S. Sales and Compensating Use Taxes: approximately \$82,000 b. Mortgage Recording Taxes: approximately \$18,000 c. Real Property Tax Exemptions: The value of the real property tax exemption being sought in connection with the project will start out at approximately \$46,500 in the first year of operation. \$46,500 represents the amount of taxes associated with the improvements to the property. The applicant will continue to pay "base" taxes - holding Newburgh harmless in terms of current level of property tax income. The benefits would phase out at 5% per year until the property is brought back to full taxes by year 21 after COO.
	d. Other (please specify): \$ \$
5.	Are any of the tax-exemptions being sought in connection with the Project inconsistent with the Agency's Uniform Tax-exemption Policy? Yes; No_[X] If yes, please explain how the request of the applicant differs from the Agency's Uniform Tax-Exemption Policy:

C. <u>Project Benefit Information</u>. Complete the attached Cost/Benefit Analysis so that the Agency can perform a cost/benefit analysis of undertaking the Project. Such information should consist of a list and detailed description of the benefits of the Agency undertaking the Project (e.g., number of jobs created, types of jobs created, economic development in the area, etc.). Such information should also consist of a list and detailed description of the costs of the Agency undertaking the Project (e.g., tax revenues lost, buildings abandoned, etc.).

VII. <u>REPRESENTATIONS BY THE APPLICANT</u>. The applicant understands and agrees with the Agency as follows:

- A. Job Listings. In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA"), as replaced by the Workforce Investment Act of 1998 (Public Law 105-220), in which the Project is located.
- B. First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.
- Annual Employment Reports. The applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the Project site, including (1) the NYS-45 Quarterly Combined Withholding, Wage Reporting and Unemployment Insurance Return for the quarter ending December 31 (the "NYS-45"), and (2) the US Dept. of Labor BLS 3020 Multiple Worksite report if applicable.
- A. Uniform Agency Project Agreement. The applicant agrees to enter into a project benefits agreement with the Agency where the applicant agrees that (1) the amount of Financial Assistance to be received shall be contingent upon, and shall bear a direct relationship to the success or lack of success of such project in delivering certain described public benefits (the "Public Benefits") and (2) the Agency will be entitled to recapture some or all of the Financial Assistance granted to

the applicant if the project is unsuccessful in whole or in part in delivering the promised Public Benefits.

- F. Representation of Financial Information. Neither this Application nor any other agreement, document, certificate, project financials, or written statement furnished to the Agency or by or on behalf of the applicant in connection with the project contemplated by this Application contains any untrue statement of a material fact or omits to state a material fact necessary in order to make the statements contained herein or therein not misleading. There is no fact within the special knowledge of any of the officers of the applicant which has not been disclosed herein or in writing by them to the Agency and which materially adversely affects or in the future in their opinion may, insofar as they can now reasonably foresee, materially adversely affect the business, properties, assets or condition, financial or otherwise, of the applicant.
- G. Agency Financial Assistance Required for Project. The Project would not be undertaken but for the Financial Assistance provided by the Agency or, if the Project could be undertaken without the Financial Assistance provided by the Agency, then the Project should be undertaken by the Agency for the following reasons:
- H. Compliance with Article 18-A of the General Municipal Law: The Project, as of the date of this Application, is in substantial compliance with all provisions of article 18-A of the General Municipal including, but not limited to, the provisions of Section 859-a and subdivision one of Section 862; and the provisions of subdivision one of Section 862 of the General Municipal Law will not be violated if Financial Assistance is provided for the Project.
- <u>I.</u> <u>Compliance with Federal, State, and Local Laws</u>. The applicant is in substantial compliance with applicable local, state, and federal tax, worker protection, and environmental laws, rules, and regulations.
- J. False or Misleading Information. The applicant understands that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemptions claimed by reason of Agency involvement in the Project.
- <u>K.</u> <u>Absence of Conflicts of Interest</u>. The applicant acknowledges that the members, officers and employees of the Agency are listed on the Agency's website. No member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

L. <u>Additional Information</u>. Additional information regarding the requirements noted in this Application and other requirements of the Agency is included on the Agency's website which can be accessed at https://www.cityofnewburgh-ny.gov/industrial-development-agency.

I affirm under	penalty of perjury th	nat all statements	made on	this application	are true,
accurate, and complete	to the best of my kno	wledge.		**	
	App	olicant			
Ву:	BJH 143 Washingt	ton Street LLC			
Title:	member				
			•		

NOTE: APPLICANT MUST ALSO COMPLETE THE APPROPRIATE VERIFICATION APPEARING ON PAGES 26 THROUGH 29 HEREOF BEFORE A NOTARY PUBLIC AND MUST SIGN AND ACKNOWLEDGE THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 30.

VERIFICATION

(If applicant is limited liability company)

STATE OF NY)
) SS.:
COUNTY OF KNGS)

nembers of the firm of , the limited liability company named (limited liability company) BJH 143 rashington street (c) in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as a member of and from the books and papers of said limited liability company.

6-1/1/_

Sworn to before me this

Notary Public

um.

HOLD HARMLESS AGREEMENT

Applicant hereby releases City of Newburgh Industrial Development Agency and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred by the Agency in the processing of the Application, including attorneys' fees, if any,

(Applicant) BIH 143 Nashington street UC

BY: Michael NMedk

Sworn to before me this day of Aug . 202

Notary Public

HOLD HARMLESS AGREEMENT

Applicant hereby releases City of Newburgh Industrial Development Agency and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred by the Agency in the processing of the Application, including attorneys' fees, if any.

(Applicant) BJH Advisor LLC

BY: Michael N. Medla

Notary Public

REDDY G
NO. 01GU6078731. P
OUALIFIED IN
COMM. EXP.
08-05-2022
OF NEW

TO:

Project Applicants

FROM:

City of Newburgh Industrial Development Agency

RE:

Cost/Benefit Analysis

In order for the City of Newburgh Industrial Development Agency (the "Agency") to prepare a Cost/Benefit Analysis for a proposed project (the "Project"), the Applicant must answer the questions contained in this Project Questionnaire (the "Questionnaire") and complete the attached Schedules. This Questionnaire and the attached Schedule will provide information regarding various aspects of the Project, and the costs and benefits associated therewith.

This Questionnaire must be completed before we can finalize the Cost/Benefit Analysis, please complete this Questionnaire and forward it to us at your earliest convenience.

PROJECT QUESTIONNAIRE

1.	Name of Project Beneficiary ("Company"):	BJH 143 Washington Street LLC
2.	Brief Identification of the Project:	Renovation and Expansion of 143 Washington Street, Newburgh, NY
3.	Estimated Amount of Project Benefits Sought:	
	A. Amount of Bonds Sought:	\$ NA
	B. Value of Sales Tax Exemption Sought	~ \$82,000
	C. Value of Real Property Tax Exemption Sought	The value of the real property tax exemption being sought in connection with the project will start out at approximately \$46,500 in the first year of operation. \$46,500 represents the amount of taxes associated with the improvements to the property. The applicant will continue to pay "base" taxes - holding Newburgh harmless in terms of current level of property tax income. The benefits would phase out at 5% per year until the property is brought back to full taxes by year 21 after COO.
	 Value of Mortgage Recording Tax Exemption Sought 	~ \$18,000
4.	Likelihood of accomplishing the Project in a timely fashion:	BJH has a project schedule that provides one to 1.5 years of construction period which is based on discussions with our architect and general contractor.

PROJECTED PROJECT INVESTMENT

A.	Land-Related Costs	
1.	Land acquisition	\$60,000
2.	Site preparation	\$
3.	Landscaping	\$

4.	Utilities and infrastructure development	\$
5.	Access roads and parking development	\$
6.	Other land-related costs (describe)	\$
B.	Building-Related Costs	
1.	Acquisition of existing structures	Included in A1. Land Aquisition
2.	Renovation of existing structures	~\$700,000
3.	New construction costs	~\$1,200,000
4.	Electrical systems	Included in above, 2+3; Approx. \$170,000-180,000
5.	Heating, ventilation and air conditioning	Included in above, 2+3
6.	Plumbing	Included in above, 2+3; Approx. \$160,000
7.	Other building-related costs (describe)	\$

C.	Machinery and Equipment Costs	
1.	Production and process equipment	\$
2.	Packaging equipment	\$
3.	Warehousing equipment	\$
4.	Installation costs for various equipment	\$
5.	Other equipment-related costs (describe)	\$
D.	Furniture and Fixture Costs	
1.	Office furniture	\$
2.	Office equipment	\$
3.	Computers	\$
4.	Other furniture-related costs (describe)	\$
E.	Working Capital Costs	
1.	Operation costs	\$
2.	Production costs	\$
3.	Raw materials	\$
4.	Debt service	\$
5.	Relocation costs	\$
6.	Skills training	\$
7.	Other working capital-related costs (describe)	\$
F.	Professional Service Costs	
1.	Architecture and engineering	~\$389,000
2.	Accounting/legal	~ \$283,000 (financing)
3.	Other service-related costs (describe)	
J.	Other Costs	
1.		\$
2.		\$
Ŧ.	Summary of Expenditures	
1.	Total Land-Related Costs	\$60,000
2.	Total Building-Related Costs	~\$1,915,000
3.	Total Machinery and Equipment Costs	
	Total Furniture and Fixture Costs	
4.	Total Fulliture and Fixture Costs	
4. 5.	Total Working Capital Costs	
		~ \$672,000

PROJECTED CONSTRUCTION EMPLOYMENT IMPACT

I. Please provide estimates of total construction jobs and the total annual wages and benefits of construction jobs at the Project:

Year	Number of Construction Jobs	Total Annual Wages and Benefits	
Current Year		\$	\$
Year 1	~12-14 worker years	~\$800,00 - \$1,000,000	Approx. \$63,500-\$74,000 *assumes 80,000 annualized salary. 50% workers filing married with household income of 120,000 and 50% single.
Year 2*	*Construction	is estimated for 1-1.5 years. Eff	ects will trickle into year 2.
Year 3		\$	\$
Year 4		\$	\$
Year 5		\$	\$

PROJECTED PERMANENT EMPLOYMENT IMPACT

- I. Estimates of the total number of existing permanent jobs to be preserved or retained as a result of the Project are described in the tables in Section IV of the Application.
- II. Estimates of the total new permanent jobs to be created by the Project are described in the tables in Section IV of the Application.
- . Please provide estimates for the following:
 - A. Creation of New Job Skills relating to permanent jobs. Please complete Schedule A.
- I. Provide the projected percentage of employment that would be filled by City of Newburgh residents: 80-100%
 - A. Provide a brief description of how the project expects to meet this percentage:

PROJECTED OPERATING IMPACT

I. Please provide estimates for the impact of Project operating purchases and sales:

Additional Purchases (1st year following project completion)	~\$30,000 as materials, not included wages
Additional Sales Tax Paid on Additional Purchases	~ \$2,437
Estimated Additional Sales (1st full year following project completion)	We may have a question regarding this. For now, we do not anticipate additional sales.
Estimated Additional Sales Tax to be collected on additional sales (1st full year following project completion)	N/A (see above)

II. Please provide estimates for the impact of Project on existing real property taxes and new payments in lieu of taxes ("Pilot Payments"):

Year	Existing Real Property Taxes (Without IDA involvement)	New Pilot Payments	Total (Difference)
Current Year	\$2,900	(With IDA) \$2,900	60
Year 1	\$2,987	\$2,987	\$0 \$0
Year 2	\$3,077	\$5,290	\$2,213
Year 3	\$3,169	\$7,729	\$4,560
Year 4	\$3,264	\$10,309	\$7,045
Year 5	\$3,362	\$13,037	\$9,675
Year 6	\$3,463	\$15,919	\$12,456
Year 7	\$3,567	\$18,962	\$15,396
Year 8	\$3,674	\$22,174	\$18,501
Year 9	\$3,784	\$25,562	\$21,778
Year 10	\$3,897	\$29,132	\$25,235
Year 11	\$4,014	\$32,894	\$28,880
Year 12	\$4,135	\$36,856	\$32,721
Year 13	\$4,259	\$41,025	\$36,767
Year 14	\$4,387	\$45,412	\$41,025
Year 15	\$4,518	\$50,025	\$45,507
Year 16	\$4,654	\$54,873	\$50,220
Year 17	\$4,793	\$59,968	\$55,175
Year 18	\$4,937	\$65,319	\$60,382
Year 19	\$5,085	\$70,937	\$65,852
Year 20	\$5,238	\$76,833	\$71,595
Year 21	\$5,395	\$83,019	\$77,625

III. Please provide a detailed description for the impact of other economic benefits and all anticipated community benefits expected to be produced as a result of the Project (attach additional pages as needed for a complete and detailed response):

Stabilization of Blighted property: The property and existing structure located at 143 Washington is in incredible disrepair and requires a significant expenditure—in both labor and cost—for rehabilitation. The property has existed this way for years and represents an overarching theme within the Newburgh East End Historic District. BJH has already invested an exorbitant amount of time (several months) into this property and is committed to stabilizing and beautifying both the property and existing structure. However, BJH requires some assistance from the IDA—in the form of tax benefits—to do so. BJH intends for 143 Washington to rematerialize as an inspirational example of adaptive reuse and rebirth for the larger Newburgh community.

Affordable Housing: There is a huge need for affordable housing throughout the Mid-Hudson region and especially in Newburgh. Our project will aim to fill this gap. Moreover, five affordable units will be geared towards formerly incarcerated persons who now reside in the Newburgh area. This portion of the project will be supported by NYS's ESSHI program and managed by the Osborne Association. As such,

this provides some affirmation that these affordable units and our commercial space will be occupied with in-house programming by Osborne.

Community Developed Space: Osborne will engage with the local ministry and other local organizations to market and tenant the ESSHI-designated units. Moreover, BJH will improve the property in a way that optimizes the land for public engagement. There may be opportunities to build a community garden on the property for the use of tenants and others local to Newburgh, thus nurturing a connection to sustainability and food sourcing. Another opportunity (and one that the Land Bank has already made use of the property use) is local art installation and exhibition. We intend for this project to be openly inviting to all, even those who have historically been ignored or disadvantaged.

Commercial Space: The commercial components of 143 Washington will be outfitted with exceptional attention to detail. We are committed to providing a healthy, sustainable, and feel-good workplace for both Osborne and our satellite employee(s) with a clear organization of spatial uses, modern finishes, operations efficiency, and ease of use.

Additional Demand for the Liberty Street/Broadway Corridor: By increasing both the residential and commercial base within the East End Historic District, our project will create additional demand for the retail and restaurant offerings located along Liberty Street and Broadway. We envision our office workers frequenting the commercial corridors for daily lunches, coffee runs, and post-work drinks or meet-ups. In turn, this will support the local economy in the long-term.

Connectivity of Urban Fabric: Aside from the activation of a debilitated shell building, 143 Washington consists of a vacant corner lot that is severely underutilized and disconnects the urban fabric of the East End Historic District. Our plan for new construction will bridge this gap in the urban make-up with a structure that carefully demonstrates and incorporates the existing design themes present in the area. Our design team is made up of historic preservationists who are meticulously investigating the material, structural, and programmatic conditions of the East End Historic District to ensure our design for the new structure embodies and belongs in this space. Moreover, our design team has already completed historic projects in Newburgh and are therefore aware of the particular design features unique to Newburgh.

Contribution of an Income-Producing Asset for the Newburgh Community: As displayed in the Section "Projected Operating Impact" above, our project will become an income-producing asset for Newburgh. Even with IDA benefits incorporated, within the first decade of operations, our project will produce upwards of \$180,000 in property taxes. This is approximately \$140,000 more than if no project is built and the City continues to collect current property taxes (with 3% annual escalation) on the property as-is. As IDA benefits phase out in the later years, the income produced will ramp up and the fiscal benefit to the community will continue to increase.

Local Workforce Training: We intend to use a skilled local contractor for our construction purposes. As such, the construction of our project will source local labor and serve as a locus of workforce training for individuals employed. Our design requires an array of steps for completion—historic detailing, structural strengthening, new construction, small-scale demolition of garage structure, land sculpting—and will be unique experience for the laborers employed. While our veteran local contractor has likely seen many of these conditions, the younger workforce employed will be supplied with numerous learning experiences from the unique tasks at hand.

CERTIFICATION

I certify that I have prepared the responses provided in this Questionnaire and that, to the best of my knowledge; such responses are true, correct, and complete.

I understand that the foregoing information and attached documentation will be relied upon, and constitute inducement for, the Agency in providing financial assistance to the Project. I certify that I am familiar with the Project and am authorized by the Company to provide the foregoing information, and such information is true and complete to the best of my knowledge. I further agree that I will advise the Agency of any changes in such information, and will answer any further questions regarding the Project prior to the closing.

I affirm under penalty of perjury that all statements made on this application are true, accurate, and complete to the best of my knowledge.

Date Signed: August 9

20 21

Name of Person Completing Project Questionnaire on behalf of the Company.

Name: Elizabeth Kei Hayashi

Title: Principal / Partner

Phone Number:

Address: 182 Dean Street Brooklyn, NY 11217

Signature:

SCHEDULE A

CREATION OF NEW JOB SKILLS

Please list the projected new job skills for the new permanent jobs to be created at the Project as a result of the undertaking of the Project by the Company.

New Job Skills	Number of Positions Created	Range of Salary and Benefits
Construction - Local, training	12-14 Worker Years	\$60,000 - \$70,000
Operational Support	4-5	\$70,000 - \$75,000
Supportive Housing Admin	4-5	\$70,000 - \$75,000
Community Engagement/Outreach	4-5	\$70,000 - \$75,000
Tenant/ Program Outreach	4-5	\$70,000 - \$75,000
Tenant/ Program Marketing	4-5	\$70,000 - \$75,000
Housing Operations/ Management		\$55,000-\$70,000
Planning, Economic Development	1	\$55,000-\$70,000
	3 %	\$35,000-\$70,000
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Should you need additional space, please attach a separate sheet.

143 Washington Street, Newburgh, NY



